



01/12/1995

Cartagena, Colombia



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Tom's Court, Flat 11 SQAQ
Taliana Gzira, Malta

SKILLS

Strategic Planning

Leadership

Communication

Critical Thinking

Creativity

SOFTWARE SKILLS

Microsoft Office

Microsoft Project

AutoCAD

JD Edwards

ChatGPT

LANGUAGES

Spanish:

Native

English

C1 - Advanced

French

B1 - Intermediate

Lina Hoyos Zapata

ELECTRICAL & ELECTRONIC ENGINEER

SUMMARY

Skilled engineer with expertise in industry field. Strong analytical and problem-solving skills, able to think creatively to develop innovative solutions. Good communication skills, which allow to effectively convey technical concepts to both technical and non-technical stakeholders. Experience managing projects and working collaboratively with colleagues to achieve common goals.

PROFESSIONAL BACKGROUND

Business Building Manager

Mitsubishi and Midea HVAC Projects

Kencar Group of Companies | October 2024 - Current

- HVAC Project Management
- Tender Preparation and Management
- Commercial Management
- Marketing and Brand Development
- Innovation and Continuous Improvement
- Reporting and Analysis
- Regulatory Compliance and Sustainability

Senior Project Engineer

Mitsubishi and Midea HVAC Projects

Kencar Group of Companies | January 2024 - October 2024

- Project Review and Oversight
- Resource Allocation and Coordination
- Conflict Resolution
- Performance Evaluation
- Mentorship and Support
- Team Leadership
- Project Coordination and Organization

Project Engineer

Mitsubishi and Midea HVAC Projects

Kencar Group of Companies | June 2022 - December 2023

- Defining project goals
- Creating project plan
- Assigning tasks
- Managing project budgets
- Monitoring progress
- Managing risks
- Communicating with stakeholders

Quantity Surveyor

ME&P Projects

Kencar Group of Companies | September 2021 - May 2022

- Cost Planning and Estimation
- Cost Control
- Procurement
- Quantity Take-off and Measurement
- Contract Administration
- Dispute Resolution

Project Engineer

DESCO Ingeniería S.A.S | May 2020 - May 2021

- Planning and scheduling project activities
- Designing and developing project specifications
- Coordinating project resources
- Monitoring project progress
- Managing project documentation

Resident Engineer

Sinetxus Copr S.A.S. | December 2019 - May 2020

- Construction Management
- Quality Control
- Site Inspection
- Documentation and Reporting
- Safety Management

Project Analyst

Cabot Colombiana S.A. | June 2019 - December 2019

- Management and auditing contractors.
- Initial engineering studies
- Determine the quantities of works, materials, labor and necessary equipment for projects.
- Planning, design, execution, delivery, closing projects.
- Prepare and supervise field surveys and plans.
- Issuance of work permits with the security department.

Instrumentation and Electrical maintenance - Trainee

Cabot Colombiana S.A. | February 2018 - June 2019

- Assisting in Preventative Maintenance
- Assist in diagnosing equipment faults
- Guarantee compliance with the process instrument calibration plan, according to ISO plan.
- Update procedures for the standardization of Company processes.
- Process work permits in coordination with SH&E.
- Purchase orders.

Operational management Trainee

Distriseguridad - Cartagena | September 2017 - February 2018

- Managing inventory
- Technical field visits
- Quality control
- Audit in the implementation of CCTV, community alarm system and emergency line 123 at Cartagena.
- Technical assistance to the Cartagena metropolitan police.

○ EDUCATION HISTORY

French MQF2 - Language Learning

Lifelong Learning | Currently studying

Training as a Facilitator in the application of the Root Cause Analysis Methodology (RCA)

Universidad Tecnológica de Bolívar | 2019

Industrial and Business Maintenance Management

Universidad Tecnológica de Bolívar | 2019

Electrical Engineer -Bachelor

Universidad Tecnológica de Bolívar | 2018

Electronic Engineer - Bachelor

Universidad Tecnológica de Bolívar | 2018

Public Servant Course

Carlos Slim Foundation | 2018

Power Systems Minor

Universidad Tecnológica de Bolívar | 2017

Industrial Automation Minor

Universidad Tecnológica de Bolívar | 2016

Calibration and Adjustment of Pressure Instruments

Servicio Nacional de Aprendizaje | 2016

○ ACHIEVEMENTS

- Scholarship to study electronic engineering granted by the Ministry of Information Technology and Communications of Colombia.
- Interviewed by the former President of Colombia Juan Manuel Santos and the Minister David Luna, at the closing of ANDICOM 2017, a conference on Digital Transformation in Colombia and Latin America.
- Successfully organized an event to showcase the latest Climaveneta Mitsubishi equipment, resulting in the acquisition of significant projects following the event.

CONNECTIONS

<https://www.linkedin.com/in/lina-hoyos-z/>